

## Degree in Hand Career in Reach

Faculty of

### Management Sciences 2024-25

www.ucp.edu.pk





### **Admission Requirements**

- At least 45% marks in intermediate or equivalent
- UCP admission test or HEC-approved test

### **Degree Requirements**

Each candidate for a BBA degree is required to complete at least 120 credit hours, with a single major however, if any student wants to opt for the second combination of one major and one minor, 132 credit hours need to be completed with a minimum CGPA of 2.0 on the scale of 4.0 as per the following details:

Arec		Cr. Hrs.
a)	General Education Courses	30
b)	Interdisciplinary Courses	12
c)	Major Courses	72
e)	Capstone Project	3
f)	Field Internship	3
g)	Minor Courses	12
Tota	ıl	132

### **Programme Duration**

This is a four-year degree program comprising 8 semesters. There is a Fall and a Spring semester each year. The summer semester is utilized for deficiency courses and field internships. The maximum duration to complete the BBA program is 7 years.

### Scheme of Studies

### Bachelor in Business Administration (BBA)

### Semester I (15 Cr. Hrs.)

Sr. No	Course Title	Cr. Hrs.	Category	Pre-requisites
1.	Quantitative Reasoning I	3	General Ed	
2.	Ideology & Constitution of Pakistan	2	General Ed	
3.	Civics and Community Engagement	2	General Ed	
4.	Functional English	3	General Ed	
5.	Sociology	2	General Ed	
6.	Business & Ethics	3	Major	

### Semester II (18 Cr. Hrs.)

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& Ethics

### Semester III (16 Cr. Hrs.)

Sr. No	Course Title	Cr. Hrs.	Category	Pre-requisites
1.	Business Communication	3	Major	
2.	Business Finance	3	Major	Financial
				Accounting
3.	Information Systems & Modern World	3	Major	Application of
				Information &
				Communication
				Technologies
				(ICT)
4.	Islamic Studies	2	General Ed	
5.	Arts & Humanities**	2	General Ed	
6.	Natural Sciences***	2+1	General Ed	

### Semester IV (14 Cr. Hrs.)

Sr. No	Course Title	Cr. Hrs.	Category	Pre-requisites
1.	Microeconomics	3	Major	
2.	Marketing Management	3	Major	Fundamentals of
				Marketing
3.	HRM	3	Major	Fundamentals of
				Management
4.	Financial Management	3	Major	Business Finance
5.	Entrepreneurship	2	General Ed	Business & Ethics

### Semester V (18 Cr. Hrs.)

Sr. No	Course Title	Cr. Hrs.	Category	Pre-requisites
1.	Cost & Managerial Accounting	3	Major	Financial
				Accounting
2.	Fundamentals of Operations	3	Major	Fundamentals of
	Management			Management
3.	Macroeconomics	3	Major	Microeconomics
4.	Business Law, Politics & Society	3	Interdisciplinary	
5.	SME Management	3	Major	Entrepreneurship
6.	Pakistan Today	3	Interdisciplinary	

### Semester VI (18 Cr. Hrs.)

Sr. No	Course Title	Cr. Hrs.	Category	Pre-requisites
1.	Organizational Behavior	3	Major	Fundamentals of
				Management
2.	Supply Chain Management	3	Major	Fundamentals
				of Operations
				Management
3.	Digital Economy	3	Interdisciplinary	ICT
4.	International Business	3	Interdisciplinary	Business & Ethics
5.	Minor 1	3		
6.	Major 1	3		

### Semester VII (15 Cr. Hrs.)

Sr. No	Course Title	Cr. Hrs.	Category	Pre-requisites
1.	Quantitative Analysis/Fundamentals of Business Analytics	3	Major	
2.	Strategic Management	3	Major	Fundamentals of Management
3.	Minor 2	3		
4.	Minor 3	3		
5.	Major 2	3		

### Semester VIII (15 Cr. Hrs.)

Sr. No	Course Title	Cr. Hrs.	Category	Pre-requisites
1.	Research Methods in Social Science	3	Major	
2.	Minor 4	3		
3.	Major 3	3		
4.	Major 4	3		
5.	Project	3		

### Note:

A field Internship of 3 Credit Hours will be offered in the Summer semester once a student has studied 5 semesters

- \* Sociology/Psychology/Anthropology/Gender Studies
- \*\* Philosophy/Modern Muslim World/Foreign Language (Chinese, French, Arabic, Japanese)
- \*\*\* Environmental Sciences/Human Geography/Ecology/Geology

### Scheme of Studies

### **BBA & Post ADP Programs**

### **Degree Requirements**

After completion of Post ADP-BA, students will be awarded a BBA degree that has a requirement of 132 credit hours with a minimum CGPA of 2.0 on the scale of 4.0

### **For Business Background Students** (Prior degree ADP-Business Administration)

Students may be given admission in the 5th semester if they meet the admission criteria and they shall study 4 semesters to complete the Post ADP-BA degree (2 years' duration). Upon admission, they shall have to complete a total of **67 credit hours** as per the following scheme of studies. 61 credit hours of coursework and a 6-credit hour project and internship.

### Scheme of Studies

### **Post ADP-BA**

### Semester I - Semester V (18 Cr. Hrs.)

Sr. No	Course Title	Cr. Hrs.	Category	Pre-requisites
1.	Cost & Managerial Accounting	3	Major	Financial
				Accounting
2.	Fundamentals of Operations	2	Major	Fundamentals of
	Management			Management
3.	Macroeconomics	2	Major	Microeconomics
4.	Business Law, Politics & Society	3	Interdisciplinary	
5.	SME Management	2	Major	Entrepreneurship
6.	Pakistan Today	3	Interdisciplinary	

### Semester II - Semester VI (15 Cr. Hrs.)

Sr. No	Course Title	Cr. Hrs.	Category	Pre-requisites
1.	Organizational Behavior	3	Major	Fundamentals of
				Management
2.	Supply Chain Management	3	Major	Fundamentals
				of Operations
				Management
3.	Digital Economy	3	Interdisciplinary	ICT
4.	Minor 1	3		
5.	Major 1	3		

### Semester III - Semester VII (15 Cr. Hrs.)

Sr. No	Course Title	Cr. Hrs.	Category	Pre-requisites
1.	Quantitative Analysis/Fundamentals of	3	Major	Quantitative
	Business Analytics			Reasoning II
2.	Strategic Management	3	Major	Fundamentals of
				Management
3.	Minor 2	3		
4.	Minor 3	3		
5.	Major 2	3		

### Semester IV - Semester VIII (15 Cr. Hrs.)

Sr. No	Course Title	Cr. Hrs.	Category	Pre-requisites
1.	Research Methods in Social Science	3	Major	Quantitative
				Reasoning II
2.	Minor 4	3		
3.	Major 3	3		
4.	Major 4	3		
5.	Project	3		

Note: Field Internship of 3 Credit Hours will be offered in the Summer semester

**For Non-Business Background Students** (B. Com, B. Com IT, ADP-Accounting & Finance, BSc. with Mathematics /Statistics/Economics Background)

### Scheme of Studies

### **Post ADP-BA**

(79 Credit Hours)

### Semester I - Semester V (15 Cr. Hrs.)

Sr. No	Course Title	Cr. Hrs.	Category	Pre-requisites
1.	Course 1 – Bridge Semester Offering	3	Major	
2.	Course 2 – Bridge Semester Offering	3	Major	
3.	Course 3 – Bridge Semester Offering	3	Major	
4.	Course 4 – Bridge Semester Offering	3	Major	
5.	Pakistan Today	3	Interdisciplinary	

### Semester II - Semester VI (15 Cr. Hrs.)

Sr. No	Course Title	Cr. Hrs.	Category	Pre-requisites
1.	Cost & Managerial Accounting	3	Major	
2.	Fundamentals of Operations	3	Major	
	Management			
3.	Macroeconomics	3	Major	
4.	Business Law, Politics & Society	3	Interdisciplinary	
5.	SME Management	3	Major	

### Semester III - Semester VII (15 Cr. Hrs.)

Sr. No	Course Title	Cr. Hrs.	Category	Pre-requisites
1.	Organizational Behavior	3	Major	
2.	Supply Chain Management	3	Major	
3.	Digital Economy	3	Interdisciplinary	
4.	Minor 1	3		
5.	Major 1	3		

### Semester IV - Semester VIII (15 Cr. Hrs.)

Sr. No	Course Title	Cr. Hrs.	Category	Pre-requisites
1.	Quantitative Analysis/Fundamentals of	3	Major	
	Business Analytics			
2.	Strategic Management	3	Major	
3.	Minor 2	3		
4.	Minor 3	3		
5.	Major 2	3		

### Semester V - Semester IX (15 Cr. Hrs.)

Sr. No	Course Title	Cr. Hrs.	Category	Pre-requisites
1.	Research Methods in Social Science	3	Major	
2.	Minor 4	3		
3.	Major 3	3		
4.	Major 4	3		
5.	Project	3		

**Note:** Field Internship of 3 Credit Hours will be offered in the Summer semester

### **Business Electives Streams**

### 1. Human Resource Management

- Human Resource Management Talent Management
- Learning & Organization Development
- Performance & Compensation Management
- Diversity & Inclusion in the Workplace
- Negotiation & Conflict Resolution
- People Analytics

### 2. Marketing

- Consumer Behavior
- Brand Management
- Advertising and Promotion
- Digital Marketing
- Service Marketing
- Sales Management

### 3. Finance

- Investment Analysis
- Islamic Finance
- International Finance
- Financial Statement Analysis
- Financial Markets & Institutes
- Taxation Management

### 4. Operations & Supply Chain Management

- Retail Supply Chain Management
- Transportation & Distribution Planning
- Supply Chain Sourcing
- Production Management
- Project Management
- Enterprise Resource Planning

### 5. Entrepreneurship

- Entrepreneurial Marketing
- Entrepreneurial Finance
- Idea Generation & Creativity
- Business Model Development & Innovation
- Family Business Management
- Design & Technology



# BS Accounting & Finance and Post ADP Programs

Scheme of Studies

### **BS Accounting & Finance**

### **Program Duration**

This is a four-year degree program comprising of 8 semesters. There is a Fall and a Spring semester in each year. The summer semester is utilized for deficiency courses and field internship. The maximum duration to complete the BSAF program is 7 years.

### **Admissions Requirements**

- At least 45% marks in intermediate or equivalent
- UCP admission test or HEC approved test

### **Degree Requirements**

Each candidate of the BSAF degree is required to complete 126 Cr. Hrs. with a minimum CGPA of 2.0 on a scale of 4.0 as per the following detail:

Area		Cr. Hrs.
a)	General Education Courses	30
b)	Major Courses	78
c)	Interdisciplinary Courses	12
e)	Field Internship	3
f)	Capstone Project	3
Tota		126

### Scheme of Studies

### **BS Accounting & Finance (BSAF)**

(126 Credit Hours)

### Semester I (15 Cr. Hrs.)

Sr. No	Course Title	Cr. Hrs.	Category	Pre-requisites
1.	Quantitative Reasoning – I	3	General Ed	
2.	Ideology & Constitution of Pakistan	2	General Ed	
3.	Civics and Community Engagement	2	General Ed	
	Course*			
4.	Functional English	3	General Ed	
5.	Social Science Course**	2	General Ed	
6.	Fundamentals of Accounting & Finance	3	Major	

### Semester II (17 Cr. Hrs.)

Sr. No	Course Title	Cr. Hrs.	Category	Pre-requisites
1.	Quantitative Reasoning – II	3	General Ed	
2.	Expository Writing	3	General Ed	
3.	Fundamentals of Management	3	Major	
4.	Financial Accounting	3	Major	
5.	Business Law	3	Interdisciplinary	
6.	Application of Information &	3	General Ed	
	Communication Technologies (ICT)			

### Semester III (16 Cr. Hrs.)

Sr. No	Course Title	Cr. Hrs.	Category	Pre-requisites
1.	Fundamentals of Economics	3	Interdisciplinary	
2.	Cost & Managerial Accounting	3	Major	Financial
				Accounting
3.	Financial Management	3	Major	Financial
				Accounting
4.	Islamic Studies	3	General Ed	
5.	Arts & Humanities Course***	3	General Ed	
6.	Natural Sciences Course****	3	General Ed	

### Semester IV (17 Cr. Hrs.)

Sr. No	Course Title	Cr. Hrs.	Category	Pre-requisites
1.	Financial Reporting	3	Major	Financial
				Accounting
2.	Investment Appraisal	3	Major	Financial
				Management
3.	Performance Management	3	Major	Cost &
				Managerial
				Accounting
4.	Human Resource Management	3	Major	
5.	Entrepreneurship	2	General Ed	
6.	Fundamentals of Marketing	3	Major	

### Semester V (15 Cr. Hrs.)

Sr. No	Course Title	Cr. Hrs.	Category	Pre-requisites
1.	Corporate Law	3	Interdisciplinary	Business Law
2.	Corporate Reporting	3	Major	Financial
				Reporting
3.	Governance Risk and Ethics	3	Major	
4.	Business Analysis	3	Major	
5.	Strategic Planning	3	Major	

### Semester VI (15 Cr. Hrs.)

Sr. No	Course Title	Cr. Hrs.	Category	Pre-requisites
1.	Banking Laws and Practice	3	Interdisciplinary	Business Law
2.	Financial Analysis	3	Major	Financial
				Reporting
3.	Advanced Corporate Reporting	3	Major	Corporate
				Reporting
4.	Computerized Accounting	3	Major	Financial
				Accounting
5.	Audit and Assurance	3	Major	Financial
				Accounting

### Semester VII (15 Cr. Hrs.)

Sr. No	Course Title	Cr. Hrs.	Category	Pre-requisites
1.	Taxation Management	3	Major	Financial
				Accounting
2.	Research Methods in Business	3	Major	Business
				Statistics
3.	Investment and Portfolio Management	3	Major	Investment
				Appraisal
4.	Performance Strategy	3	Major	Strategic
				Planning
5.	Internship	3	Internship	

### Semester VIII (15 Cr. Hrs.)

Sr. No	Course Title	Cr. Hrs.	Category	Pre-requisites
1.	Enterprise Resource Planning	3	Major	Financial
				Accounting
2.	Taxation Laws and Practice	3	Major	Taxation
				Management
3.	Advanced Audit and Assurance	3	Major	Audit and
				Assurance
4.	Organization Behavior	3	Major	Fundamentals of
				Management
5.	Capstone Project	3	Project	

**Note:** Field Internship of 3 Credit Hours will be offered in summer semester once a student has studied 5 semesters

- \* Life Learning Skills/Civics and Community Engagement
- \*\* Sociology/Psychology/Anthropology/Gender Studies
- \*\*\* Logic & Critical Thinking/Philosophy/Foreign Language
- \*\*\*\* Environmental Sciences/Human Geography/Ecology/Geology

# BS Accounting & Finance and Post ADP Programs

### **Degree Requirements**

After completion of Post ADP-AF, students will be awarded a BSAF degree that has a requirement of 126 credit hours with a minimum CGPA of 2.0 on the scale of 4.0.

### For Business Background Students

(Prior degree ADP-Accounting and Finance)

Students may be given admission in the 5th semester if they meet the admission criteria and they shall study 4 semesters to complete the Post ADP-AF degree (2 years' duration). Upon admission, they shall have to complete a total of 61 credit hours as per the following scheme of studies.

### Semester V (15 Cr. Hrs.)

Sr. No	Course Title	Cr. Hrs.	Category	Pre-requisites
1.	Corporate Law	3	Interdisciplinary	
2.	Corporate Reporting	3	Major	
3.	Governance Risk and Ethics	3	Major	
4.	Business Analysis	3	Major	
5.	Strategic Planning	3	Major	

### Semester VI (15 Cr. Hrs.)

Sr. No	Course Title	Cr. Hrs.	Category	Pre-requisites
1.	Banking Laws and Practice	3	Interdisciplinary	
2.	Financial Analysis	3	Major	
3.	Advanced Corporate Reporting	3	Major	
4.	Computerized Accounting	3	Major	
5.	Audit and Assurance	3	Major	

### Semester VII (15 Cr. Hrs.)

Sr. No	Course Title	Cr. Hrs.	Category	Pre-requisites
1.	Taxation Management	3	Major	
2.	Research Methods in Business	3	Major	
3.	Investment and Portfolio Management	3	Major	
4.	Performance Strategy	3	Major	
5.	Internship	3	Internship	

### Semester VIII (15 Cr. Hrs.)

Sr. No	Course Title	Cr. Hrs.	Category	Pre-requisites
1.	Enterprise Resource Planning	3	Major	
2.	Taxation Laws and Practice	3	Major	
3.	Advanced Audit and Assurance	3	Major	
4.	Organization Behavior	3	Major	
5.	Capstone Project	3	Project	

**Note:** Field Internship of 3 Credit Hours will be offered in summer semester once a student has studied 5 semesters

### For Non-Business Background Students (BA or BSc. with Mathematics /Statistics/Economics Background)

Students may be given admission in the 5th semester if they meet the admission criteria however, they might have to study one extra semester for fulfilling the deficiency courses requirement which will result in completion of their degree in 2.5 years. Upon admission, they shall have to complete a total of 75 credit hours as per the following scheme of studies. Students having non business background will be required to study deficiency courses in a bridging semester. This bridging semester shall increase their duration of degree to 2.5 years.

### **Bridge Semester Offerings:**

- 1. Fundamentals of Accounting and Finance
- 2. Fundamentals of Management
- 3. Financial Accounting
- 4. Cost and Management Accounting
- 5. Financial Reporting
- 6. Financial Management
- 7. Investment Appraisal
- 8. Fundamentals of Economics

### Semester V (15 Cr. Hrs.)

1.	Course 1 – Bridging Gap	3	Major
2.	Course 2 – Bridging Gap	3	Major
3.	Course 3 – Bridging Gap	3	Major
4.	Course 4 – Bridging Gap	3	Major
5.	Course 5 – Bridging Gap	3	Major

### Semester VI (15 Cr. Hrs.)

1.	Corporate Law	3	Interdisciplinary
2.	Corporate Reporting	3	Major
3.	Governance Risk and Ethics	3	Major
4.	Business Analysis	3	Major
5.	Strategic Planning	3	Major

### Semester VII (15 Cr. Hrs.)

1.	Banking Laws and Practice	3	Interdisciplinary
2.	Financial Analysis	3	Major
3.	Advanced Corporate Reporting	3	Major
4.	Computerized Accounting	3	Major
5.	Audit and Assurance	3	Major

### Semester VIII (15 Cr. Hrs.)

1.	Taxation Management	3	Major	
2.	Research Methods in Business	3	Major	
3.	Investment and Portfolio Management	3	Major	
4.	Performance Strategy	3	Major	
5.	Internship	3	Internship	

### Semester IX (15 Cr. Hrs.)

1.	Enterprise Resource Planning	3	Major
2.	Taxation Laws and Practice	3	Major
3.	Advanced Audit and Assurance	3	Major
4.	Organization Behavior	3	Major
5.	Capstone Project	3	Project

Note: Field Internship of 3 Credit Hours will be offered in summer semester



# BS Audit & Taxation & Post ADP Program

Scheme of Studies

### **BS Audit & Taxation**

### **Program Duration**

This is a four-year degree program comprising of 8 semesters. There is a Fall and a Spring semester in each year. The summer semester is utilized for deficiency courses and field internship. The maximum duration to complete the BSAT program is 7 years.

### **Admissions Requirements**

- At least 45% marks in intermediate or equivalent
- UCP admission test or HEC approved test

### **Degree Requirements**

Each candidate for BSAT degree is required to complete 126 Cr. Hrs. with a minimum CGPA of 2.0 on a scale of 4.0 as per the following detail:

Area		Cr. Hrs.
a)	General Education Courses	30
b)	Major Courses	78
c)	Interdisciplinary Courses	12
e)	Field Internship	3
f)	Capstone Project	3
Tota		126

### Scheme of Studies

### **BS Audit & Taxation (BSAT)**

126 Credit Hours

### Semester I (15 Cr. Hrs.)

Sr. No	Course Title	Cr. Hrs.	Category	Pre-requisites
1.	Quantitative Reasoning – I	3	General Ed	
2.	Ideology & Constitution of Pakistan	2	General Ed	
3.	Civics and Community Engagement	2	General Ed	
	Course*			
4.	Functional English	3	General Ed	
5.	Sociology Course**	2	General Ed	
6.	Fundamentals of Accounting and	3	Major	
	Finance			

### Semester II (18 Cr. Hrs.)

Sr. No	Course Title	Cr. Hrs.	Category	Pre-requisites
1.	Quantitative Reasoning – II	3	General Ed	
2.	Expository Writing	2	General Ed	Functional
				English
3.	Fundamentals of Management	2	Major	Fundamentals of
				Accounting and
				Finance
4.	Financial Accounting	3	Major	
5.	Business Law	2	Interdisciplinary	
6.	Application of Information &	3	General Ed	
	Communication Technologies (ICT)			

### Semester III (16 Cr. Hrs.)

Sr. No	Course Title	Cr. Hrs.	Category	Pre-requisites
1.	Fundamentals of Economics	3	Interdisciplinary	
2.	Cost & Managerial Accounting	2	Major	Financial
				Accounting
3.	Financial Management	2	Major	Financial
				Accounting
4.	Islamic Studies	3	General Ed	
5.	Arts & Humanities Course ***	2	General Ed	
6.	Natural Sciences Course****	3	General Ed	

### Semester IV (17 Cr. Hrs.)

Sr. No	Course Title	Cr. Hrs.	Category	Pre-requisites
1.	Financial Reporting	3	Major	Financial
				Accounting
2.	Investment Appraisal	3	Major	Financial
				Management
3.	Performance Management	3	Major	Cost &
				Managerial
				Accounting
4.	Human Resource Management	3	Major	
5.	Entrepreneurship	2	General Ed	
6.	Fundamentals of Marketing	3	Major	

### Semester V (15 Cr. Hrs.)

Sr. No	Course Title	Cr. Hrs.	Category	Pre-requisites
1.	Corporate Law	3	Interdisciplinary	Business Law
2.	Corporate Reporting	3	Major	Financial
				Reporting
3.	Fundamentals of Income Tax	3	Major	
4.	Fundamentals of Sales Tax	3	Major	
5.	Financial Information System	3	Major	

### Semester VI (15 Cr. Hrs.)

Sr. No	Course Title	Cr. Hrs.	Category	Pre-requisites
1.	Banking Laws and Practice	3	Interdisciplinary	Business Law
2.	Financial Analysis	3	Major	Financial
				Reporting
3.	Tax Regimes	3	Major	Fundamentals of
				Income Tax
4.	Computerized Accounting	3	Major	Financial
				Accounting
5.	Audit and Assurance	3	Major	Financial
				Accounting

### Semester VII (15 Cr. Hrs.)

Sr. No	Course Title	Cr. Hrs.	Category	Pre-requisites
1.	Taxation Management	3	Major	Fundamentals of
				Income Tax
2.	Research Methods in Business	3	Major	Business
				Statistics
3.	Internal Audit	3	Major	Audit and
				Assurance
4.	Federal Excise Duty	3	Major	Tax Regimes
5.	Internship	3	Internship	

### Semester VIII (15 Cr. Hrs.)

Sr. No	Course Title	Cr. Hrs.	Category	Pre-requisites
1.	Enterprise Resource Planning	3	Major	Financial
				Accounting
2.	Taxation Laws and Practice	3	Major	Taxation
				Management
3.	Advanced Audit and Assurance	3	Major	Audit and
				Assurance
4.	Filling Tax Returns	3	Major	Fundamentals of
5.	Capstone Project	3	Project	Income Tax

**Note:** Field Internship of 3 Credit Hours will be offered in summer semester once a student has studied 5 semesters

- \* Life Learning Skills/Civics and Community Engagement
- \*\* Sociology/Psychology/Anthropology/Gender Studies
- \*\*\* Logic & Critical Thinking/Philosophy/Foreign Language
- \*\*\*\* Environmental Sciences/Human Geography/Ecology/Geology

# BS Audit & Taxation & Post ADP Programs

After completing an Associate Degree in two-years, students may opt for a two-year Post ADP – AT degree program. An Associate Degree program is usually structured to be comprised of four regular semesters over a period of two years and consisting of 60-72 credit hours. After completion of the Associate Degree, a student has the option of seeking admission in the fifth semester of BSAT degree program, through exemption of courses already studied in the Associate Degree.

### **Degree Requirements**

After completion of Post ADP-AT, students will be awarded a BSAT degree that has a requirement of 126 credit hours with the minimum CGPA of 2.0 on the scale of 4.0

### For Business Background Students

(Prior degree ADP-Accounting and Finance or ADP- Audit & Taxation)

Students may be given admission in the 5th semester if they meet the admission criteria and they shall study 4 semesters to complete the Post ADP-AT degree (2 years' duration).

Upon admission, they shall have to complete a total of 61 credit hours as per the following scheme of studies.

### Semester V (15 Cr. Hrs.)

Sr. No	Course Title	Cr. Hrs.	Category	Pre-requisites
1.	Corporate Law	3	Interdisciplinary	
2.	Corporate Reporting	3	Major	
3.	Fundamentals of Income Tax	3	Major	
4.	Fundamentals of Sales Tax	3	Major	
5.	Financial Information System	3	Major	

### Semester VI (15 Cr. Hrs.)

Sr. No	Course Title	Cr. Hrs.	Category	Pre-requisites
1.	Banking Laws and Practice	3	Interdisciplinary	
2.	Financial Analysis	3	Major	
3.	Tax Regimes	3	Major	
4.	Computerized Accounting	3	Major	
5.	Audit and Assurance	3	Major	

### Semester VII (15 Cr. Hrs.)

Sr. No	Course Title	Cr. Hrs.	Category	Pre-requisites
1.	Taxation Management	3	Major	
2.	Research Methods in Business	3	Major	
3.	Internal Audit	3	Major	
4.	Federal Excise Duty	3	Major	
5.	Internship	3	Internship	

### Semester VIII (15 Cr. Hrs.)

Sr. No	Course Title	Cr. Hrs.	Category	Pre-requisites
1.	Enterprise Resource Planning	3	Major	
2.	Taxation Laws and Practice	3	Major	
3.	Advanced Audit and Assurance	3	Major	
4.	Filling Tax Returns	3	Major	
5.	Capstone Project	3	Project	

**Note:** Field Internship of 3 Credit Hours will be offered in summer semester once a student has studied 5 semesters

### For Non-Business Background Students (BA or BSc. with Mathematics /Statistics/Economics Background)

Students may be given admission in the 5th semester if they meet the admission criteria however, they might have to study one extra semester for fulfilling the deficiency courses requirement which will result in completion of their degree in 2.5 years. Upon admission, they shall have to complete a total of 75 credit hours as per the following scheme of studies. Students having non business background will be required to study deficiency courses in a bridging semester. This bridging semester shall increase their duration of degree to 2.5 years.

### Bridge Semester Offerings: (Could be any five depending upon their prior degree/stream

- 2. Fundamentals of Accounting and Finance
- 3. Fundamentals of Management
- 4. Financial Accounting
- 5. Cost and Management Accounting
- 6. Financial Reporting
- 7. Financial Management
- 8. Investment Appraisal
- 9. Fundamentals of Economics

### Semester V (15 Cr. Hrs.)

Sr. No	Course Title	Cr. Hrs.	Category	Pre-requisites
1.	Course 1 – Bridging Gap	3	Major	
2.	Course 2 – Bridging Gap	3	Major	
3.	Course 3 – Bridging Gap	3	Major	
4.	Course 4 – Bridging Gap	3	Major	
5.	Course 5 – Bridging Gap	3	Project	

### Semester VI (15 Cr. Hrs.)

Sr. No	Course Title	Cr. Hrs.	Category	Pre-requisites
1.	Corporate Law	3	Interdisciplinary	
2.	Corporate Reporting	3	Major	
3.	Fundamentals of Income Tax	3	Major	
4.	Fundamentals of Sales Tax	3	Major	
5.	Financial Information System	3	Major	

### Semester VII (15 Cr. Hrs.)

Sr. No	Course Title	Cr. Hrs.	Category	Pre-requisites
1.	Banking Laws and Practice	3	Interdisciplinary	
2.	Financial Analysis	3	Major	
3.	Tax Regimes	3	Major	
4.	Computerized Accounting	3	Major	
5.	Audit and Assurance	3	Major	

### Semester VIII (15 Cr. Hrs.)

Sr. No	Course Title	Cr. Hrs.	Category	Pre-requisites
1.	Taxation Management	3	Major	
2.	Research Methods in Business	3	Major	
3.	Internal Audit	3	Major	
4.	Federal Excise Duty	3	Major	
5.	Internship	3	Internship	

### Semester IX (15 Cr. Hrs.)

Sr. No	Course Title	Cr. Hrs.	Category	Pre-requisites
1.	Enterprise Resource Planning	3	Major	
2.	Taxation Laws and Practice	3	Major	
3.	Advanced Audit and Assurance	3	Major	
4.	Filling Tax Returns	3	Major	
5.	Capstone Project	3	Project	

**Note:** A field Internship of 3 Credit Hours will be offered in the summer semester.



### BS Business Analytics

### **Program Duration**

This is a four-year degree program comprising of 8 semesters. There is a Fall and a Spring semester in each year. The summer semester is utilized for deficiency courses and field internship. The maximum duration to complete the BSBA program is 7 years.

### **Admissions Requirements**

- At least 45% marks in intermediate or equivalent
- UCP admission test or HEC approved test

### **Degree Requirements**

Each candidate of a BSBA degree is required to complete at least 120 credit hours, with single major however, if any student wants to opt for the second combination of one major and one minor, 132 credit hours need to be completed. with a minimum CGPA of 2.0 on a scale of 4.0 as per the following details:

Are	a	Cr. Hrs.
a)	General Education Courses	30
b)	Interdisciplinary Courses	12
c)	Major Courses	72
e)	Capstone Project	3
f)	Field Internship	3
g)	Minor Courses	12
Toto	al	132

### Scheme of Studies

### **BS Business Analytics**

132 Credit Hours

### Semester I (15 Cr. Hrs.)

Sr. No	Course Title	Cr. Hrs.	Category	Pre-requisites
1.	Quantitative Reasoning I	3	General Ed	
2.	Ideology & Constitution of Pakistan	2	General Ed	
3.	Civics and Community Engagement	2	General Ed	
4.	Functional English	3	General Ed	
5.	Sociology	2	General Ed	
6.	Business & Ethics	3	Major	

### Semester II (18 Cr. Hrs.)

Sr. No	Course Title	Cr. Hrs.	Category	Pre-requisites
1.	Quantitative Reasoning II	3	General Ed	QRI
2.	Expository Writing	2	General Ed	Functional
				English
3.	Fundamentals of Management	2	Inter	Business & Ethics
4.	Financial Accounting	3	Inter	
5.	Fundamentals of Marketing	2	Major	
6.	Application of Information &	3	General Ed	
	Communication Technologies (ICT)			

### Semester III (16 Cr. Hrs.)

Sr. No	Course Title	Cr. Hrs.	Category	Pre-requisites
1.	Principle of Economics	3	Inter	
2.	Fundamentals of Business Analytics	3	Inter	
3.	Information Systems & Modern World	3	Major	
4.	Islamic Studies	2	General Ed	
5.	Arts & Humanities**	2	General Ed	
6.	Natural Sciences***	3	General Ed	

### Semester IV (14 Cr. Hrs.)

Sr. No	Course Title	Cr. Hrs.	Category	Pre-requisites
1.	Quantitative Methods	3	Inter	QR-1, QR-2
2.	Fundamentals of Operations	3	Major	
3.	Management	3	Major	Fundamentals of
4.	HRM	2	General Ed	Management
5.	Social Science*	3	Major	
6.	Programming Fundamentals			ICT

### Semester V (18 Cr. Hrs.)

Sr. No	Course Title	Cr. Hrs.	Category	Pre-requisites
1.	Data Structures	3	Major	Programming
				Fundamentals
2.	Business Database Strategy	3	Major	Fundamentals
				of Business
				Analytics
3.	Financial Modelling	3	Major	Financial
				Accounting,
				Data Analytics
				Techniques
4.	Research Methods in Social Sciences	2	Major	
5.	Socio/Psycho Metrics	3	Major	QR-2
6.	Internship			

### Semester VI (18 Cr. Hrs.)

Sr. No	Course Title	Cr. Hrs.	Category	Pre-requisites
1.	Marketing Analytics	3	Major	Fundamentals
				of Business
				Analytics
2.	Machine Learning	3	Major	Quantitative
				Methods
3.	Project Management	3	Major	
4.	Enterprise Resource Planning	3	Major	
5.	Elective - 1	3	Major	
6.	Elective - 2	3	Major	

### Semester VII (18 Cr. Hrs.)

Sr. No	Course Title	Cr. Hrs.	Category	Pre-requisites
1.	Business Performance Management	3	Major	HRM,
				Fundamental of
				Management
2.	Project Analytics	3	Major	Project
				Management
3.	Tools & Techniques for Data Science	3	Major	
4.	Exploratory Data Analysis &	3	Major	
	Visualization			
5.	Elective - 3	3	Major	
6.	Elective - 4	3	Major	

### Semester VIII (15 Cr. Hrs.)

Sr. No	Course Title	Cr. Hrs.	Category	Pre-requisites
1.	Data Warehouse Management	3	Major	Business
				Database
				Strategy
2.	Supply Chain Analytics	3	Major	Fundamentals
				of Business
				Analytics
3.	Project	3	Major	
4.	Elective - 5	3	Major	
5.	Elective - 6	3		

**Note:** Field Internship of 3 Credit Hours will be offered in summer semester once a student has studied 5 semesters

<sup>\*</sup> Sociology/Psychology/Anthropology/Gender Studies

<sup>\*\*</sup> Philosophy/Modern Muslim World/Foreign Language (Chinese, French, Arabic, Japanese)

<sup>\*\*\*</sup> Environmental Sciences/Human Geography/Ecology/Geology

### **BS Business Analytics Electives**

- 1. Data Engineering & Integration Tools
- 2. Social Media Analytics
- 3. Big Data Analytics
- 4. Advance Programming Techniques
- 5. Modern Operating Systems for Business
- 6. People Analytics
- 7. FinTech
- 8. Healthcare Analytics
- 9. Business Data and Text Mining
- 10. Predictive and Prescriptive Analytics
- 11. Natural Language Processing
- 12. Deep Learning Tools and Techniques
- 13. Analytics Tools for e-Commerce and Freelancing
- 14. Government Statistics and Analytics
- 15. Actuarial Statistics and Analytics

# MBA Master of Business Administration

### **Program Duration**

### **MBA (Business)**

This is a 1.5-year degree program comprising 3 semesters.

### MBA (Non-Business)

This is a 2-year degree comprising 4 semesters.

There is a Fall and a Spring semester in each year. The summer semester is utilized for deficiency courses. The maximum duration to complete the MBA program is 4 years.

### **Admissions Requirements**

- A minimum of 16 years of business education for the MBA Business stream
- A minimum of 16 years of non-business education for the MBA Non-Business stream
- Minimum 2.00 CGPA on the scale of 4.00 or 50% marks in the annual system
- All applicants are required to pass the UCP Admission Test

### **Degree Requirements**

A student admitted to this Program will have to complete the degree requirements by following any one of the options given below:

- 33 Cr. Hrs. Programme for Business Graduates (1.5 years)
- 69 Cr. Hrs. Programme for Non-Business Graduates (2 years)

### Scheme of Studies

### **Master of Business Administration**

69 Credit Hours Non-Business Stream (2 Years)

### Semester I (18 Cr. Hrs.)

Sr. No	Course Title	Cr. Hrs.	Category	Course Code
1.	Financial Accounting & Information	3	Core	BAAF5213
	Systems			
2.	Marketing Essentials	2	Core	BAMK5103
3.	Business Math & Statistics	2	Core	BAIT5403
4.	Finance Essentials	3	Core	BAAF 5223
5.	Business Economics	2	Core	BAEC5703
6.	Operations Management	3	Core	BAMG5503

### Semester II (18 Cr. Hrs.)

Sr. No	Course Title	Cr. Hrs.	Category	Course Code
1.	Business Forecasting	3	Core	BAIT6413
2.	Managerial Economics	3	Core	BAEC6703
3.	Marketing Research Design & Analysis	3	Core	BAMK6123
4.	Managerial Finance	3	Core	BAAF6233
5.	Management Accounting	3	Core	BAAF6223
6.	Management & Leadership	3	Core	BAMG6823

### Semester III (18 Cr. Hrs.)

Sr. No	Course Title	Cr. Hrs.	Category	Course Code
1.	Data Analytics	3	Core	BAIT7413
2.	Business Policy & Strategy	3	Core	BAMG7823
3.	Strategic Marketing	3	Core	BAMK7193
4.	Managing Supply Chain	3	Core	BAMG7523
5.	Financial Reporting & Analysis	3	Core	BAAF7213

### Semester IV (18 Cr. Hrs.)

Sr. No	Course Title	Cr. Hrs.	Category	Course Code
1.	Elective I (Marketing)	3	Elective	
2.	Elective II (Management &	3	Elective	
	Entrepreneurship)			
3.	Elective III (Finance)	3	Elective	
4.	Elective IV (Supply Chain & IT)	3	Elective	
5.	Digital Innovation and Transformation	3	Core	BAIT7473
6.	MBA Capstone Project	3	Core	BA7913

### Scheme of Studies

### **Master of Business Administration**

33 Credit Hours Business Stream (1.5 Years)

### Semester I (15 Cr. Hrs.)

Sr. No	Course Title	Cr. Hrs.	Category	Course Code
1.	Data Analytics	3	Core	BAIT7413
2.	Business Policy & Strategy	3	Core	BAMG7823
3.	Strategic Marketing	3	Core	BAMK7193
4.	Managing Supply Chain	3	Core	BAMG7523
5.	Financial Reporting & Analysis	3	Core	BAAF7213

### Semester II (15 Cr. Hrs.)

Sr. No	Course Title	Cr. Hrs.	Category	Course Code
1.	Elective I (Marketing)	3	Elective	
2.	Elective II (Management &	3	Elective	
	Entrepreneurship)			
3.	Elective III (Finance)	3	Elective	
4.	Elective IV (Supply Chain & IT)	3	Elective	

### Semester III (6 Cr. Hrs.)

Sr. No	Course Title	Cr. Hrs.	Category	Course Code
1.	MBA Capstone Project	3	Core	BA7913
2.	Digital Innovation and Transformation	3	Core	BAIT7473

### **List of Elective Courses**

Course Title	Cr. Hrs.	Course Code
Marketing		
1. Market Analysis for Small Business	3	BAMK7103
2. Marketing Channel		BAMK7113
3. E-Marketing & Social Media	3	BAMK7123
4. Branding Strategy		BAMK7133
5. Global Marketing	3	BAMK7143
6. Services Marketing Strategy	3	BAMK7153
7. Advertisement and Promotion Strategy	3	BAMK7163
8. Pricing Strategy	3	BAMK7173
9. Marketing Models	3	BAMK7183

Finance		
1. Corporate Finance	3	BAAF7223
2. Alternative Investment & Funds Management	3	BAAF7233
3. Fintech Strategies and Innovations in Business	3	BAAF7243
4. Corporate Financial Strategy	3	BAAF7253
5. Fixed Income Analysis		BAAF7263
6. Trading and Exchange	3	BAAF7273
7. Derivatives and Risk Management	3	BAAF7283
8. Applied Portfolio Management	3	BAAF7293
	1	

Supply Chain & IT		
IT		
1. Advanced Business Analytics	3	BAIT7423
2. Big Data Analytics	3	BAIT7433
3. Business Intelligence	3	BAIT7443
4. Management Information System	3	BAIT7453
5. Project Management for Professionals	3	BAIT7463
6. Enterprise System	3	BAMG7553

Supply Chain		
7. Logistics Management	3	BAMG7503
8. Supply Management	3	BAMG7513
9. Supply Chain Strategies	3	BAMG7533
10. New Product Development	3	BAMG7543
11. Production and Operation Management	3	BAMG7573



Management & Entrepreneurship			
Entrepreneurship			
1. Techno Entrepreneurship	3	BAMG7603	
2. Social Entrepreneurship	3	BAMG7613	
3. Legal Aspect of Entrepreneurship	3	BAMG7623	
4. Corporate Entrepreneurship	3	BAMG7633	
5. Entrepreneurship & New Venture-II	3	BAMG7683	

Management			
1. Leadership & Professional Development	3	BAMG7803	
2. Innovation Strategy and Management	3	BAMG7823	
3. Managing Family Business	3	BAMG7833	
4. Power & Politics in Organization	3	BAMG7843	
5. Enterprise Risk Management	3	BAMG7853	
6. International Strategic Management		BAMG7863	
7. Business Process Management	3	BAMG7893	
8. Compensation, Incentives and Governance	3	BAHR7303	
9. Negotiation & Deal Making	3	BAHR7313	
10. Performance Management and Motivation	3	BAHR7323	
11. Leading Innovation and Change	3	BAHR7333	
12. Leading Effective Teams	3	BAHR7343	
13. Designing High Performance Organizations	3	BAHR7353	
14. Competitive Advantage Through People	3	BAHR7363	
15. Knowledge Management	3	BAHR7373	
16. System Dynamics	3	BAHR7383	

### **Executive MBA**

### **Admissions Requirements**

- Minimum of 16 years of education in any subject/field i.e., engineering, business, medicine, social sciences, arts, and humanities, and others from an HEC-recognized university
- A minimum of three (03) years of professional experience in business, government, the not-for-profit sector, or others.
- Minimum 2.00/4.00 CGPA or 50% marks from an annual system
- All applicants are required to pass the UCP Admission Test and Interview

### **Course Offerings:**

- Courses are offered on weekends (Saturday/Sunday) and weekday evenings.
- Courses are offered for 16 weeks as a regular semester system.

### **Compulsory Course:**

- 1. Business Communication
- 2. Financial Accounting
- 3. Organizational Behavior and Leadership
- 4. Quantitative Analysis for Decision Making
- 5. Economics for Managers
- 6. Marketing Management
- 7. Entrepreneurship and New Ventures
- 8. Corporate Governance and Law
- 9. Corporate Strategy
- 10. Business Analytics
- 11. Operations and Supply Chain
- 12. Strategic Human Resource Management
- 13. Corporate Finance
- 14. Digital Innovation and Transformation

### **Elective Courses:**

### **Human Resource Management**

- 1. Designing High-Performance Organizations
- 2. Negotiation and Conflict Management
- 3. Training and Development
- 4. Organizational Development

### **Finance**

- 1. Taxation Management
- 2. Financial Institutions and Markets
- 3. Portfolio Management
- 4. Financial Modelling and Forecasting
- 5. Islamic Finance

### Marketing

- 1. Strategic Brand Management
- 2. Digital Marketing
- 3. Sales and Retail
- 4. Product Design
- 5. Advertising and Promotion

### **Operations and Supply Chain**

- 1. Strategic Sourcing
- 2. Supply Chain Strategy
- 3. Logistics and Distribution
- 4. Inventory and Warehouse Management

### Scheme of Studies

### **Executive MBA**

### Semester I (12 Cr. Hrs.)

Sr. C No	Course Title	Cr. Hrs.	Course Code
1. E	Business Communication	3	EMEL5023
2. E	Economics for Managers	3	EMEC5713
3. F	-inancial Accounting	3	EMAC5213
4.	Organizational Behavior and Leadership	3	EMMG5853

### Semester II (12 Cr. Hrs.)

Sr. No	Course Title	Cr. Hrs.	Course Code
1.	Marketing Management	3	EMMK6143
2.	Corporate Finance	3	EMAC6243
3.	Strategic Human Resource Management	3	EMHR6333
4.	Operations and Supply Chain Management	3	EMMG6533

### Semester III (6 Cr. Hrs.)

Sr. No	Course Title	Cr. Hrs.	Course Code
1.	Corporate Governance and Law	3	EMAC6253
2.	Entrepreneurship and New Venture	3	EMMG6623

### Semester IV (15 Cr. Hrs.)

Sr. No	Course Title	Cr. Hrs.	Course Code
1.	Quantitative Analysis for Decision-Making	3	MMG6853
2.	Corporate Strategy	3	EMMG6863
3.	Elective 1 (Marketing)	3	
4.	Elective 2 (Finance)	3	
5.	Project I	3	EM6913
6.	Experiential Learning	3	EM6933

### Semester V (15 Cr. Hrs.)

Sr. No	Course Title	Cr. Hrs.	Course Code
1.	Digital Innovation and Transformation Business	3	EMIT6423
2.	Analytics	3	EMMG6873
3.	Elective 3 (Operations and Supply Chain)	3	
4.	Elective 4 (Human Resource Management)	3	
5.	Project II	3	EM6923

### **List of Elective Courses**

Course Title	Cr. Hrs.	Course Code
Marketing		
Strategic Brand Management	3	EMMK6153
Digital Marketing	3	EMMK6163
Sales and Retail	3	EMMK6173
Product Design	3	EMMK6183
Advertising and Promotion	3	EMMK6193

Course Title	Cr. Hrs.	Course Code
Operations and Supply Chain		
Strategic Sourcing	3	EMMG6543
Supply Chain Strategy	3	EMMG6553
Logistics and Distribution	3	EMMG6563
Inventory and Warehouse Management	3	EMMG6573

Course Title	Cr. Hrs.	Course Code	
Human Resource Management			
Performance Management and Compensation	3	EMHR6343	
Designing High-Performance Organization	3	EMHR6353	
Negotiation and Conflict Management	3	EMHR6363	
Training and Development	3	EMHR6373	
Organizational Development	3	EMHR6383	

Course Title	Cr. Hrs.	Course Code
Finance		
Taxation Management	3	EMAC6263
Financial Institution and Markets	3	EMAC6273
Portfolio Management	3	EMAC6283
Financial Modelling and Forecasting	3	EMAC6293
Islamic Finance	3	EMAC62103



### MS Business Administration

### Scheme of Studies

### **Admissions Requirements**

- At least 2.00/4.00 CGPA or 50% marks from an annual system in 16 years of relevant field.
- All candidates are required to pass the UCP Admission Test with a 50% score or the GRE/HAT General/equivalent test with a passing score of 50% followed by an interview by the Graduate Admission Committee.

### **Degree Requirements**

- A student admitted to this Program will have to complete the degree requirements by following any one of the options given below:
- 33 Cr. Hrs. Programme for Business Graduates (1.5 years)
- 69 Cr. Hrs. Programme for Non-Business Graduates (2 years)

Area	Cr. Hrs.
a) Three Core Courses (Graduate Level)	09
b) Five Graduate Courses	15
c) Research Thesis	06
Total	30

• A student is required to earn a minimum of 2.50/4.00 CGPA on the completion of the degree.

### **Program Duration:**

- Minimum duration 1.5 years (three semesters) and
- Maximum 4 years (eight semesters) including semester breaks/ semester freeze.

### Scheme of Studies

### Master of Science in Business Administration

### Semester I (12 Cr. Hrs.)

Sr. No	Course Title	Cr. Hrs.	Category	Course Code
1.	Academic Writing	3	Core	BAMG7013
2.	Quantitative Research Methods	3	Core	BAMG7003
3.	Qualitative Research Approaches	3	Core	BAMG7013
4.	Elective-1	3	Elective	

### Semester II (12 Cr. Hrs.)

Sr. No	Course Title	Cr. Hrs.	Category	Course Code
1.	Elective-2	3	Elective	
2.	Elective-3	3	Elective	
3.	Elective-4	3	Elective	
4.	Elective-5	3	Elective	

### Semester III (6 Cr. Hrs.)

Sr. No	Course Title	Cr. Hrs.	Category	Course Code
1.	Research Thesis	6	Thesis	BA7916

### Semester IV (6 Cr. Hrs.)

Sr. No	Course Title	Cr. Hrs.	Category	Course Code
1.	Research Thesis (Continuation)	6	Thesis	BA7916

### **Elective Courses**

Elective	Courses	
Course	Title	Course Code
1.	Market Analysis for Small Business	BAMK7103
2.	Strategic Marketing	BAMK7113
3.	E-Marketing & Social Media	BAMK7123
4.	Big Data Analytics	BAMK7133
5.	Techno Entrepreneurship	BAMG7603
6.	Corporate Entrepreneurship	BAMG7633
7.	Entrepreneurship & New Venture-II	BAMG7683
8.	Enterprise Risk Management	BAMG7853
9.	Production and Operation Management	BAMG7873
10.	Organizational Theory and Design	BAMG7813
11.	Product Pricing Decisions: Concepts and Application	BAAC7223
12.	Human Resource Management: Strategy & Practice	BAHR7303
13.	Global Marketing	BAMK7143
14.	Advertisement and Promotion Strategy	BAMK7163
15.	Negotiation & Deal Making	BAHR7313
16.	Performance Management and Motivation	BAHR7323
17.	Leading Innovation and Change	BAHR7333
18.	Leading Effective Teams	BAHR7343
19.	Designing High Performance	BAHR7353
20.	Knowledge Management: Strategy & Practice	BAHR7373
21.	System Dynamics	BAHR7383
22.	Supply Management	BAMG7513
23.	Supply Chain Strategies	BAMG7533
24.	New Product Development	BAMG7543
25.	Applied Corporate Brand Management	BAMK7113
26.	Options and Derivatives	BAAC7223
27.	Human Behavior in Organizations	BAHR7393
28.	Designing and Managing Supply Chains	BAMG7523
29.	Enterprise Information Systems	BAMG7533
30.	Business Process Strategy Management	BAMG7543
31.	Logistic Strategy and Logistic Systems	BAMG7553
32.	Any other course with the approval of bodies	

### PhD Business Administration

### Scheme of Studies

### **Structure of the Program:**

- 18 Cr. Hrs. Course Work with minimum CGPA 3.00/4.00
- Comprehensive Examination (written and oral)
- Colloquium Sessions
- Synopsis Defense
- 30 Cr. Hrs. Research Work
- Publication of at least one research paper in HEC approved journal
- Dissertation Foreign Reviews
- Dissertation Final Defense

### Note:

PhD scholars are required to comply with the following timeline:

Area	Preferred Time	Maximum
Course Work	2 Semesters	3 Semesters
Comprehensive Exam	3 Semesters	4 Semesters
Synopsis Qualification	4 Semesters	6 Semesters
Thesis Submission	6 Semesters	14 Semesters (7 Years)

### **Degree Requirements**

iii. A student admitted in this program will have to complete the degree requirements by as follows:

Area	Cr. Hrs.
d) Six Graduate Courses	18
e) Research Thesis	30
Total	48

iv. A student is required to earn a minimum of 3.00/4.00 CGPA on the completion of the degree.

List of	List of Graduate Courses		
Sr. #	Course Title		
1.	Advanced Quantitative Methods in Research		
2.	Advanced Qualitative Methods in Research		
3.	Contemporary Methods of Data Analysis		
4.	Philosophy of Management		
5.	Seminar in Management		
6.	Seminar in Sustainable Development		
7.	Seminar in Marketing		
8.	Advanced Theories in Business and Management		

## MS/M.Phil. Accounting & Finance

### Scheme of Studies

### **Admission Requirement:**

- I. At least 2.00/4.00 CGPA or 50% marks from an annual system in 16 years of relevant field.
- II. All candidates are required to pass the UCP Admission Test with a 50% score or the GRE/HAT General/equivalent test with a passing score of 50% followed by an interview by the Graduate Admission Committee
- III. Candidates who have already published or presented their research at the platforms of national and international repute will be given preference.

### **Degree Requirements:**

v. A student admitted to this program will have to complete the degree requirements as follows:

Area		Cr. Hrs.
f)	3 Core Graduate Courses	9
	Elective Graduate Courses	15
g)	Research Thesis	06
Total		30

- vi. A student is required to earn a minimum of  $2.50/4.00\ \text{CGPA}$  on the completion of the degree.
- vii. MPhil students are required to complete a research thesis. Whereas, MS students have the option to choose between completing a research thesis, or taking two additional 6-credit hour courses.

### Program Duration:

- iii. Minimum duration 1.5 years (3 semester)
- iv. Maximum duration 4 years (8 semester)

### Compulsory courses for MS/MPhil Accounting and Finance

Following compulsory courses are taught to MS Accounting and Finance students in the first semester:

Course Title	Cr. Hrs.	Course Code
Academic Writing	3	BAMG7013
Quantitative Research Methods	3	BAMG7003
Qualitative Research Methods	3	BAMG7393

Cou	rse Title	Course Code
1.	Applied Portfolio Management	BAAC7233
2.	Corporate Finance	BAAC7203
3.	Financial Reporting and Analysis	BAAC7213
4.	Corporate Financial Strategy	BAAC7253
5.	Alternative Investments and Funds Management	BAAC7263
6.	Advance Topics in International Finance	BAAC7273
7.	Contemporary Methods of Data Analysis	BAAC7213
8.	Financial Risk Management	BAAC7243
9.	Options and Derivative	BAAC7223
10.	Finance and Technology (FinTech)	AFIT7413
11.	Islamic Finance: Theory, Practice and Current Issues	AF7233
12.	Seminars in Portfolio Management and Alternative	AFRE7213
Inve	stments	AF7243
13.	Advanced Corporate Finance	AFLW7013
14.	Finance and Sustainability	AFIT8413
15.	Finance and Technology (FinTech)	BAHR-7393
16.	Human Behavior in Organization	BAMG-7853
17.	Enterprise Risk Management	

<sup>\*</sup>Courses with course-codes starting with 7, may be offered both to MS/MPhil and PhD Accounting and Finance students.

### Term based Roadmap

### Semester I (12 Cr. Hrs.)

Sr. No	Course Title	Cr. Hrs.	Category	Course Code
1.	Academic Writing	3	Core	BAMG7013
2.	Quantitative Research Methods	3	Core	BAMG7003
3.	Qualitative Research Methods	3	Core	BAMG7393
4.	Elective-1	3	Elective	

### Semester II (12 Cr. Hrs.)

Sr. No	Course Title	Cr. Hrs.	Category	Course Code
1.	Elective-2	3	Elective	BAMG7013
2.	Elective-3	3	Elective	BAMG7003
3.	Elective-4	3	Elective	BAMG7393
4.	Elective-5	3	Elective	

### Semester III (6 Cr. Hrs.)

Sr. No	Course Title	Cr. Hrs.	Category	Course Code
1.	Research Thesis	6	Thesis	BA7916
2.	Total Cr Hrs	30		

## PhD Accounting & Finance

### **Admission Requirement**

- At least 3.00/4.00 CGPA in MS or equivalent degree in a relevant field.
- II. All candidates are required to pass the UCP Admission Test with a 60% score or a test equivalent to GRE/HAT General, conducted by testing bodies accredited by HEC with a passing score of 60% followed by an interview by the Graduate Admission Committee.
- III. Students who have already published or presented their research at the platforms of national and international repute will be given preference.

### **Degree Requirements**

viii. The student admitted in this program will have to complete the degree requirements by as follows:

Area		Cr. Hrs.
a)	Six Graduate Courses	18
b)	Research Thesis	30
Total		48

- ix. The student is required to earn a minimum of 3.00/4.00 CGPA on the completion of the degree.
- x. 18 Cr. Hrs. Course Work with minimum CGPA 3.00/4.00, and 30 Cr. Hrs. Research Work
- xi. Comprehensive Examination (written and oral)
- xii. Colloquium Sessions, Synopsis Defense
- xiii. Publication of at least one research paper in HEC approved journal
- xiv. Dissertation Foreign Reviews
- xv. Dissertation Final Defense

### **Program Duration:**

- v. Minimum duration 3 years (six semester) and
- vi. Maximum 8 years (16 semesters) including semester breaks / semester freeze.

### **Road Map**

Area	Preferred Time	Maximum	
Course Work	2 Semesters	3 Semesters	
Comprehensive Exam	3 Semesters	4 Semesters	
Synopsis Qualification	4 Semesters	6 Semesters	
Thesis Submission	6 Semesters	14 Semesters (7 Years)	

### **Compulsory courses for PhD Accounting and Finance**

urse Code
8213
MG8013
EC8713

### **Elective courses for PhD Accounting and Finance**

Course Title	Course Code
1. Financial Modeling	AF8223
2. Finance and Technology (FinTech)	AFIT8413
3. Islamic Finance: Theory, Practice and Current Issues	AF7233
4. Seminars in Portfolio Management and Alternative Investments	AFRE7213
5. Advanced Corporate Finance	AF7243
6. Advance Topics in International Finance	BAAC7273
7. Contemporary Methods of Data Analysis	BAAC7213
8. Finance and Sustainability	AFLW7013

<sup>\*</sup>Courses with course codes starting with 7, may be offered both to MS/MPhil and PhD Accounting and Finance students.



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